Community Foundation for Nantucket, Inc.

Financial Statements &

Independent Auditor's Report

December 31, 2022 and 2021

Mission Statement

Our mission is to strengthen Nantucket now and for future generations through informed philanthropy and community leadership.

In pursuit of this mission, we act as a:

Steward – by creating and managing funds to ensure a legacy for charitable solutions

Grant Maker – by awarding grants through the Nantucket Fund^{IM} and donor-directed funds that respond to pressing needs

Charitable Resource – by maintaining in-depth knowledge of the nonprofit sector, and by providing resources for donors, nonprofits, and the community

Catalyst – by mobilizing community leadership to affect collaborative solutions for Nantucket's most critical issues

Our Vision

We see a Nantucket where everyone - equally and inclusively -

- Has a place to call home,
- Has support when coping with personal struggles,
- Knows their children are safe and active during the work day,
- Can rely on year-round affordable public transportation,
- And may age gracefully with trust in the services they need and deserve.

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Independent Auditor's Report

To the Board Trustees of Community Foundation for Nantucket, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Community Foundation for Nantucket, Inc.(a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation for Nantucket, Inc. as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Community Foundation for Nantucket, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Community Foundation for Nantucket, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forger, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Community Foundation for Nantucket, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the
 aggregate, that raise substantial doubt about Community Foundation for Nantucket, Inc.'s
 ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated May 3, 2023, on our consideration of Community Foundation for Nantucket, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of

Community Foundation for Nantucket, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Community Foundation for Nantucket, Inc.'s internal control over financial reporting and compliance.

Anstiss & Co., P.C.

anstiss & Co., P.C.

Chelmsford, MA

May 3, 2023

Community Foundation for Nantucket, Inc. Statements of Financial Position December 31, 2022 and 2021

	2022	2021
ASSETS		
Current assets		
Cash and cash equivalents	\$ 4,114,951	\$ 5,421,463
Non-endowed investments	8,129,444	7,572,507
Accounts receivable	122,363	-
Pledges receivable - current	328,000	361,235
Prepaid expenses	15,040	4,149
Total current assets	12,709,798	13,359,354
Non-Current assets		
Fixed assets - net	845,161	878,800
Cash held for endowment	85,803	67,853
Pledges receivable - net of discount	238,399	258,986
Endowment pledges receivable - net of discount	291,720	424,050
Endowment investment in closely held stock	2,037,640	-
Endowment investments	8,334,842	8,203,202
Total non-current assets	11,833,565	9,832,891
Total assets	\$ 24,543,363	\$ 23,192,245
LIABILITIES AND NET ASSE	TS	
Current liabilities		
Accounts payable and accrued expenses	\$ 5,228	\$ 15,006
Grants payable	125,250	12,000
Current portion of long-term debt	32,624	27,961
Total current liabilities	163,102	54,967
Long-term liabilities		
Agency endowment funds	35,394	41,648
Fiscal agency funds	191,803	224,172
Long-term debt, net of current portion	13,884	146,671
Total long-term liabilities	241,081	412,491
Total liabilities	404,183	467,458
Net assets		
Without donor restrictions		
Other undesignated net assets	11,977,615	12,106,611
Designated for endowment	10,398,456	8,628,740
Invested in property and equipment	845,161	878,800
Total without donor restrictions	23,221,232	21,614,151
With donor restrictions		21,011,131
Held in perpetuity	55,739	50,636
Net assets restricted as to time	862,209	1,060,000
Total with donor restriction	917,948	1,110,636
Total net assets	24,139,180	22,724,787
Total liabilities and net assets	\$ 24,543,363	\$ 23,192,245

Community Foundation for Nantucket, Inc. Consolidated Statements of Activities For the Years Ended December 31, 2022 and 2021

2021	With Donor Restrictions Total 2021		34 \$ 555.103 \$ 7.526.737	400 000		•	-	7 033	.,,,	(13,613) (13,613) (729,272) -			1	ń	221,132 13 - 114113	1	232,864	877,772	\$ 1110,636 €
	Without Donor Restrictions		52 \$ 6.971.634		58 1,142,810	3,600	-	1.			10,465,744		3 650 466			m	6,480,033	37 15,134,118	80 \$ 21.614 151
f	r 5 Total 2022		3 \$ 5,042,462		- 6,394,058	,	- 19.073	(6,2			8) 6,145,213		- 4.343.896	- 263.185	- 123,739	- 4,730,820	8) 1,414,393	5 22,724,787	8 \$ 24,139,180
2022	With Donor Restrictions		\$ 280,103	921,700				(9,868)		(1,384,623)	(192,688)						(192,688)	1,110,636	\$ 917,948
Without	M. M		\$ 4,762,359	,	6,394,058	•	19,073	(6,224,625)	2,413	1,384,623	6,337,901		4,343,896	263,185	123,739	4,730,820	1,607,081	21,614,151	\$ 23,221,232
		Support and revenue	Contributions and grants	Government grants	In-kind securities	In-kind goods	Project support	Investment return	Other revenue	Net assets released from restrictions	Total support and revenue	Expenses	Program services	General and administrative	Fundraising	Total expenses	Change in net assets	Net assets at beginning of year	Net assets at end of year

See the accompanying notes to these financial statements.

Community Foundation for Nantucket, Inc. Statement of Functional Expenses For the Year Ended December 31, 2022

2022

	2	Program Expenses	General & Iministrative	F	undraising	Total
Grants	\$	3,219,966	\$ -	\$		3,219,966
Program expenses		732,196	-		-	732,196
Salaries and related		293,264	108,314		64,236	465,814
Legal and accounting		5,050	15,486		_	20,536
Professional fees other		44,176	41,186		22,088	107,450
Occupancy		18,876	10,064		3,146	32,086
Insurance		2,836	1,417		1,417	5,670
Marketing and promotion		-	39,649		27,186	66,835
Office supplies and expenses		-	25,868		-	25,868
Website		-	7,612		-	7,612
Depreciation		27,523	4,587		4,587	36,697
Dues and subscriptions		9	7,928		5	7,942
Meetings and conferences		_	1,074		1,074	2,148
Total expenses by function	\$	4,343,896	\$ 263,185	\$	123,739 \$	4,730,820

2021

	2021					
		Program	General &			
		Expenses	Administrative	Fundraising		Total
Grants	\$	3,213,987	\$ -	\$ -	\$	3,213,987
Program expenses		184,061	-	-		184,061
Salaries and related		171,011	78,100	73,447		322,559
Legal and accounting		4,775	20,050	-		24,825
Professional fees other		26,641	29,533	9,484		65,658
Occupancy		18,825	24,759	3,137		46,721
Insurance		3,398	1,699	1,699		6,796
Marketing and promotion		-	29,226	19,735		48,961
Office supplies and expenses		725	18,145	-		18,869
Website		-	7,525	-		7,525
Depreciation		26,721	4,453	4,453		35,627
Dues and subscriptions		322	5,644	161		6,127
Meetings and conferences		_	1,998	1,997		3,995
Total Expenses by function	\$	3,650,466	\$ 221,132	\$ 114,113	\$	3,985,711

Community Foundation for Nantucket, Inc. Statements of Cash Flows For the Years Ended December 31, 2022 and 2021

	2022	2021
Cash flows from operating activities		
Change in net assets	\$ 1,414,393	6,712,897
Adjustments to reconcile changes in net assets to net cash from operating activities		
Depreciation and amortization Addition to (amortization of) discount on promises to give Realized/unrealized gain on non-endowed investments Contributions restricted to endowment Change in value of agency endowment liability Endowment investment return Changes in assets and liabilities Increase in accounts receivable Decrease (increase) in pledges receivable (Increase) decrease in prepaid expenses	36,697 37,912 1,128,645 (7,096,255) (6,254) 5,407,348 (122,363) 23,240 (10,891)	35,627 26,115 (571,609) (1,697,913) (22,132) (714,656)
Decrease in accounts payable and accrued expenses Increase in grants payable	(9,778) 113,250	(18,994) 2,725
(Decrease) increase in fiscal agency liability	(32,369)	2,723
Net cash (used) provided by operating activities	883,575	3,681,843
Cash flows from investing activities	-	
Purchases of non-endowed investments Proceeds from the sale of non-endowed investments Purchase of fixed assets Additions to agency endowment funds - net (Withdrawals from) additions to endowment - net	(2,886,476) 1,200,894 (3,058) - (480,373)	(1,356,841) 1,157,124 (1,051) 26,083 (35,307)
Net cash used for by investing activities	(2,169,013)	(209,992)
Cash flows from financing activities Collection of contributions restricted to endowment Payments on long-term debt	125,000 (128,124)	(413,419)
Net cash used for by financing activities	(3,124)	(413,419)
Net (decrease) increase in cash and cash equivalents	(1,288,562)	3,058,432
Cash and cash equivalents at December 31, 2021 and 2020	5,489,316	2,430,884
Cash and cash equivalents at December 31, 2022 and 2021	4,200,754	5,489,316
Cash held for endowment	85,803	67,853
Operating cash	\$ 4,114,951	\$ 5,421,463
Supplemental cash flow information Interest Paid In-kind donations	\$ 5,918 \$ 6,394,058	\$ 20,622 \$ 1,146,410

NOTE 1 - ORGANIZATION

Community Foundation for Nantucket, Inc. ("CFN" or "the Foundation") is incorporated under the provisions of Massachusetts General Laws Chapter 180 and qualifies as a tax-exempt, nonprofit corporation under Section 501(c)(3) for the Internal Revenue Code. The Foundation has been classified as an organization which is not a private foundation under IRC Section 509(a); accordingly, contributions made to the Foundation qualify for the maximum charitable deduction for federal income tax purposes.

The Foundation was founded in 2005 by a group of local residents who identified the need for an organization to support and enrich the quality of life for Nantucket's growing community. The Foundation seeks to build endowments and donor advised funds to support public benefit purposes.

The Foundation is primarily funded through contributions and pledges from the general public and holds and makes grants from the following types of funds:

Donor-Advised Funds

The Foundation offers several types of funds that enable donors to identify funding opportunities aligned with their values and charitable interests. Donor-Advised Funds allow donors to recommend grant recipients, subject to the Foundation's due diligence and approval. Collectively, these funds granted \$1,491,647 and \$1,907,019 for charitable purposes during 2022 and 2021, respectively.

Designated Funds

The Foundation administers Designated funds that benefit a specific charitable organizations. Designated Funds distributed \$426,631 and \$7,367 to their respective areas of focus during 2022 and 2021, respectively. Designated funds can only make grants to designated nonprofit organizations.

Field of Interest Funds

Overall, Field of Interest Funds enable donors to support a broad charitable purpose or a category of interest (e.g., mental health, animal welfare, arts, education, human services) and/or target populations (e.g., youth, immigrants, senior citizens). Field of Interest Funds fall into three sub-categories:

General Field of Interest Funds: Like the Nantucket Fund, provides funding for local programs and services, but only makes grants to charitable organizations aligned with the purpose or category of interest fund. CFN had no General Field of Interest Funds during 2022 and 2021.

<u>Foundation Partners</u>: When the Board of Trustees believes there is a long-term need to maintain a fund with a specific purpose or category of interest and there is a group in the local community that will maintain a leadership role, they will designate the fund a "Foundation Partner" fund. Examples include the Nantucket License Plate Fund and the Madaket Conservation Association Project Fund. Found Partner Funds distributed \$71,255 and \$148,194 to their respective projects during 2022 and 2021, respectively.

NOTE 1 – ORGANIZATION (continued)

Project Funds: Additionally, certain special project funds are categorized as Field of Interest Funds. Although the primary purpose of the Foundation is to build endowment funds to secure the future of charitable giving on Nantucket, the Board is aware that there is sometimes a short-term need for funding to carry out a project (e.g., a bike path, landscape beautification) that will be a long-term benefit to Nantucket. In other cases, a worthy organization is in the process of filing for charitable status and needs to receive donations and process costs associated with their program while their tax-exempt application is pending. In such cases, the Foundation has the ability to establish a special project Field of Interest Fund as a service to the community. This type of field of Interest Fund leaves the sponsoring group free to concentrate on fundraising and completing the project and the foundation handles the administration. Together, the special project Field of Interest Funds distributed \$165,230 and \$5,010 during 2022 and 2021, respectively, to their respective projects through a combination of grants and program expenses on behalf of funds. Examples of special project Field of Interest Funds include the Nantucket Pond Coalition Fund and the Addiction Solutions Fund. The expenses associated with these projects and programs are not part of the operating expenses of the foundation, but are paid from the funds received that were specifically donated to the special project Field of Interest Fund.

Scholarship Funds

The Foundation administers 15 scholarship programs, all of which are designated for residents of Nantucket. During 2022 and 2021, \$75,500 and \$80,500 was awarded to 40 and 35 Nantucket students, respectively

Operating Fund

The Foundation operates with a full-time Executive Director and 3 full-time equivalent employees. Additional services related to the investment management, accounting, administration and information technology are provided under an agreement with Greater Horizons, a subsidiary of the Greater Kansas City Community Foundation. Funds for the administration and the Foundation's community leadership activities are sourced from administrative fees charged to the respective funds, contributions to the Foundation's Operating Fund and interfund transfers from the Foundation's Nantucket Fund in accordance with its annual spending policy.

Nantucket FundTM

Through the Nantucket FundTM, donors can contribute funds to address community needs. This group of funds primarily serves as a permanent charitable resource for Nantucket. It grows through community support and provides much-needed funding for local programs and services. It allows the Foundation to act strategically to improve the community by addressing the most urgent needs. Nantucket FundTM funds fall into four sub-categories:

NOTE 1 – ORGANIZATION (continued)

Nantucket Fund – Grantmaking: The grantmaking fund distributed \$282,550 and \$233,000 to charitable organization on Nantucket during 2022 and 2021, respectively.

Nantucket Fund for Emergency Relief – Grantmaking: In March 2020, the Foundation created this COVID-19 Response Fund. The grantmaking fund distributed \$282,597 and \$869,681 to charitable organization on Nantucket during 2022 and 2021, respectively.

Nantucket Fund – Board Designated Endowment: Because the Foundation's mission is to strengthen Nantucket now and for future generations through informed philanthropy and community leadership, portions of the Nantucket fund have been designated by the Board of Trustees to act as an endowment.

Nantucket Fund – Donor Designated Endowment: Because the Foundation's mission is to strengthen Nantucket now and for future generations through informed philanthropy and community leadership, portions of the Nantucket Fund have been designated by some of the Foundation's donors to act as endowment.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The Foundation reports information regarding its financial position and activities in two classes of net assets based upon the existence or absence of donor-imposed restrictions as follows:

Net Assets Without Donor Restrictions

Net assets that are not subject to donor-imposed stipulations are classified as without donor restrictions and those donor created funds subject to the Foundation's variance power.

In addition, the Board may vote to set aside a certain dollar amount or percentage of net assets without donor restrictions for use at a specific time, for a specific purpose, or to function as endowment. These board-designated net assets may become undesignated with the passage of time or when used for their intended purpose. The Board may undesignate these net assets at its discretion if the originally intended time period or purpose is deemed to longer relevant or applicable to the needs of the Foundation. As of December 31, 2022 and 2021, there were net assets designated for endowment of \$10,398,456 and \$8,628,740, respectively.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Presentation (continued)

Net Assets With Donor Restrictions

Net assets subject to donor-imposed stipulations that are either held in perpetuity or have restrictions that are met, either by actions of the Foundation and/or the passage of time, are classified as net assets with donor restrictions. All income and unrealized and realized net gains on investments related to net assets held in perpetuity are considered time or purpose restricted. These funds can be made available for expenditure as the Foundation appropriates its annual spending based on the use of a spending policy or in accordance with donor restrictions. When a restriction is met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Cash and Cash Equivalents

Cash equivalents include cash, time deposits, certificates of deposit, and other highly liquid financial instruments with original maturities of three months or less, which are neither held nor restricted by donors for long-term purposes. Cash, time deposits, certificates of deposit, and other highly liquid financial instruments restricted to endowments that are perpetual in nature or that are held for other long-term purposes are excluded from this definition.

Fair Value Measurements

GAAP defines fair value measurements applied to reported balances that are required or permitted to be measured at fair value under an existing accounting pronouncement. Under GAAP, fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability and establishes a fair value hierarchy. The fair value hierarchy consists of three levels of inputs that may be used to measure fair value as follows:

<u>Level 1</u> – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Foundation has the ability to access.

<u>Level 2</u> – Inputs that include quoted prices for similar assets and liabilities in active or inactive markets and other significant inputs that are observable for the assets or liabilities, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

<u>Level 3</u> – Inputs that are significant unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements (continued)

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The carrying amounts for cash and cash equivalents, pledges receivable - current, prepaid expenses, accounts payable and accrued expenses, grants payable, and current portion of long-term debt approximate fair value due to their short-term nature. ASC 825-10, "Financial Instruments," permits an entity to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis. The Foundation has not adopted any of the additional fair value options allowed under the standard.

Investments

The Foundation maintains its investments in pooled investment portfolios with Greater Horizons, a subsidiary of the Greater Kansas City Community foundation. Amounts held in these pooled funds are valued at net asset value which approximates fair value. Investment earnings, unrealized and realized gains/losses and investment expenses are allocated monthly on a pro rata basis representative of the Foundation's percentage of ownership in each pooled fund, as adjusted for additions to or deductions from the account. The portion of investments held for endowment are reported as non-current assets.

Pledges receivable

Promises to give due within the next twelve months are recorded at their net realizable value. Unconditional promises to give due in more than twelve months are recognized initially at fair value in the period the promise is made by the donor. The fair value of a pledge is estimated based on anticipated future cash receipts (net of an allowance for uncollectible amounts), discounted using the five year US Treasury Bond rate. In subsequent periods, amortization of the discount rate is included in contribution revenue in the statements of activities. The allowance for uncollectable promise to give is based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable. Management believes that all receivables are fully collectible, therefore, there was no allowance for doubtful accounts as of December 31, 2022 and 2021.

As of December 31, 2022 and 2021, amounts due from one donor accounted for 22% and 14% of total pledges receivable, respectively.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fixed Assets

All property and equipment additions of \$1,000 or more are capitalized and recorded at cost if purchased or constructed, or at fair market value at the date of the gift, if donated. Maintenance, repairs, rearrangement expenses, and renewal and betterments that do not significantly enhance the value or increase the basic productive capacity of the assets are charged to expenses as incurred. The Foundation depreciates property and equipment using the straight-line method over useful lives of the assets as follows:

	<u>Years</u>
Computer equipment and software	3-7
Furniture and equipment	7
Building	39
Improvements	15

The Foundation reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of long-lived assets is measured by comparison to the future undiscounted net cash flows expected to be generated by the assets. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell.

Agency Endowment Funds

Agency endowment arises when a transfer is received from a not-for-profit organization that specifies itself as the beneficiary. ASC 958-605-50, "Contributions Received," requires that such transfers received by a community foundation be accounted for as a liability as the transaction is deemed to be reciprocal. Agency endowment funds held by the Foundation as of December 31, 2022 and 2021 were \$35,394 and \$41,648, respectively.

Fiscal Agency Funds

The Foundation acts as a fiscal agent for other organizations on Nantucket. The organizations place funds with the Foundation and direct the Foundation to disburse funds from time to time on the organizations' behalf. Fiscal agency funds reported in the statement of financial position of \$191,803 and \$224,172 represent undisbursed funds held by the Foundation at December 31, 2022 and 2021, respectively.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition

A portion of the Foundation's revenue is derived from state contracts and grants which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Foundation has incurred expenditures in compliance with specific contact or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statements of financial position. There were no refundable advances as of December 31, 2022 and 2021.

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Gifts of assets other than cash are recorded at their estimated fair value on the date of the gift. Pledges receivable are stated at the estimated net present value, net of an allowance for uncollectible amounts. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

In-Kind Contributions

Donated goods, services, and fixed assets are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire fixed assets are reported as restricted contributions. The Foundation reports expiration of donor restrictions when the donated or acquired assets are placed in service. There was \$6,694,058 and \$1,146,410 received in donated goods and securities for the years ended December 31, 2022 and 2021.

Volunteers contribute significant amounts of time to our program services, administration and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed professional services are recorded at the respective fair values of the services received.

Functional Allocation of Expenses

The costs of providing the Foundation's various programs and supporting services have been summarized on a functional basis in the statements of functional expenses. The statements of functional expenses are required to present the natural classification detail of expenses by function, allocated on a reasonable basis that is consistently applied. Expenses that can be identified with a specific program and support services are allocated directly. Based on management's estimates, certain costs have been allocated among major classes of program services and supporting activities on a basis that is most appropriate for the cost allocated and that provides for a fair and equitable distribution.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expenses (continued)

Salaries and related expenses, occupancy costs, and depreciation are allocated based on estimates of time and effort developed. All other building related expenses are allocated based on square footage. Other unallocable costs, general and administrative costs, and fundraising costs that are that are not identified with one or more programs are reported as management and general or fundraising as appropriate.

Advertising

The Foundation uses print advertising and other media to promote its programs and events. Advertising costs are expensed as incurred.

Grants Expense

The Foundation recognizes grants expense at the time the Board of Trustees approves awards and all significant conditions are met.

Concentrations of Credit Risk

The Foundation places its cash and cash equivalents with high quality financial institutions. Such deposits are covered by Federal Deposit Insurance Commission (FDIC) insurance and by state level insurance for balances exceeding FDIC limits. To minimize risk management routinely assesses the financial strength of the institutions.

Investments are exposed to market and credit risks. Due to the risk associated with such investments and the level of uncertainty related to changes in the value, it is at least reasonably possible that changes in values in the near term could materially affect investment balances and the amounts reported in the financial statements.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes and Uncertain Tax Positions

The Foundation, incorporated under Chapter 180 of the Massachusetts General Laws as a tax-exempt entity, has been granted tax-exempt status under Internal Revenue Code (IRC) Section 501(c)(3) and is classified as other than a private foundation as defined by section 509(a) of the IRC. Therefore, it is generally exempt from federal and state income taxes except for tax on unrelated business income. Management has determined that substantially all of the Foundation's income, expenditures, and activities relate to its exempt purpose, therefore, the Foundation is not subject to unrelated business income taxes. Accordingly, no provision for income taxes has been provided for in the accompanying financial statements.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes and Uncertain Tax Positions (continued)

The Foundation is required to evaluate and disclose tax positions that could have an effect on the Foundation's financial statements. There are no uncertain tax positions considered to be material. The Foundation reports its activities to the Internal Revenue Service and to the Commonwealth of Massachusetts on an annual basis. These informational returns are generally subject to audit and review by the governmental agencies for a period of three years after filing. Management believes it is no longer subject to review by taxing authorities for periods prior to 2019.

NOTE 3 – LIQUIDITY AND AVAILABILITY

Financial assets available within one year for general operating expenses, including grants, are as follows as of December 31st:

	2022	2021
Cash and cash equivalents	\$ 4,114,951	\$ 5,421,463
Non-endowed investments	8,129,444	7,572,507
Accounts receivable	122,363	-
Pledges receivable – current	328,000	361,235
Total financial assets available	\$12,694,758	\$13,355,205

As part of the Foundation's liquidity management policy, it structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The foundation has various sources of liquidity at its disposal. Monthly expenses are budgeted to be \$47,300 which results in approximately one year of cash on hand for operations.

In addition to these funds available for general expenditure, the Foundation's Board of Trustees has chosen to charge an administrative fee to include all funds based on the funds average assets to cover general expenditures. The administrative fee rate is .25%-1.5% depending on the fund size and structure. The fees are calculated monthly and assessed quarterly.

In addition, the Foundation had \$5,205,376 and \$2,611,813 in board designated funds functioning as endowment as of December 31, 2022 and 2021, respectively. Although the Board currently has no intention of doing so, these funds can be made available for general expenditure with Board approval.

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS

The Foundation maintains its investments in pooled investment portfolios with Greater Horizons, a subsidiary of the Greater Kansas City Community Foundation. Amounts held in these pooled funds are valued at net asset value which approximates fair value. The net asset value of these pooled investments totaled \$16,464,286 and \$15,775,709 as of December 31, 2022 and 2021, respectively.

The assets related to agency endowment and fiscal agency funds are held in the pooled investment accounts at Greater Horizons. The liability balances are adjusted for the funds' pro-rata share of investment earnings and expenses accordingly. The net asset value of the agency endowment funds as of December 31, 2022 and 2021 was \$35,394 and \$41,648, respectively. The net asset value of the fiscal agency funds as of December 31, 2022 and 2021 was \$191,803 and \$224,172, respectively.

NOTE 5 – PLEDGES RECEIVABLE

As of December 31, 2022 and 2021, contributions receivable were discounted to present value at effective annual interest rates of 3.99% and 1.26%, respectively, and were due for collections as follows:

	2022	2021
Receivable in less than one year	\$ 328,000	\$ 361,235
Receivable in one to five years	597,001	712,006
Total pledges receivable	925,001	1,073,241
Less: discount	66,882	28,970
Total pledges receivable - net	\$ 858,119	\$ 1,044,271

NOTE 6 – FIXED ASSETS

Fixed assets is composed of the following as of December 31st:

	2022	2021
Building	\$ 798,988	\$ 798,988
Improvements	143,573	143,573
Furniture and equipment	15,341	15,341
Computer equipment and software	28,346	25,288
Total fixed assets	986,248	983,190
Less: accumulated depreciation	141,087	104,390
Fixed assets - net	\$ 845,161	\$ 878,800

Depreciation expense was \$36,697 and \$35,627 for the years ended December 31, 2022 and 2021, respectively.

NOTE 7 – ENDOWMENT INVESTMENT IN CLOSELY HELD STOCK

On March 22, 2022, the Foundation received a 100% equity interest in Inquirer and Mirror Holdings, LLC (the LLC) (a disregarded entity for income tax purposes) as a gift. At the time of the initial contribution of the LLC interest, the LLC owned a 99.9% equity interest in Nantucket Media Group Co. (a C-Corporation for income tax purposes) (Inky Co) subject to \$6,016,512 of certain non-recourse debt obligations to an investor group. The debt was forgiven in full by the investor group on April 11, 2022 as a charitable contribution to the Foundation. As of December 31, 2022, the only remaining asset of the LLC is the 99.9% equity interest in Inky Co. which is a nonvoting interest with no voice in the operations or business decisions of Inky Co. The original value of the LLC was \$6,016,512 (based on the debt forgiveness contribution). This value was adjusted down to \$2,037,640 as of December 31, 2022 to reflect the Foundation's conservative valuation policy for Level 3 closely held investments, applying a 40% discount for lack of control and an additional 30% discount for lack of marketability to the \$4,851,524 book value approach. This resulted in an investment loss of \$3,978,872 for the year ended December 31, 2022, being included in investment return in the statement of activities.

NOTE 8 – DEBT

On January 10, 2019, the Foundation entered into a \$607,000 mortgage to purchase a condominium for their administrative office. The mortgage bore interest at a rate of 4.5% through January 10, 2029, at which time the rate would become variable through the date of maturity. The loan was due in monthly principal and interest payment of \$3,099 through January 10, 2029, subject to change based on the variable interest rate thereafter. On May 27, 2020, the Foundation modified the loan agreement to a fixed rate of 3.75% beginning May 27, 2020 through the date of maturity on January 10, 2039. The mortgage now requires monthly principal and interest payment of \$2,837. During the years ended December 31, 2022 and 2021, the Foundation made additional principal payments of \$100,000 and \$400,000, respectively. Future minimum payments are as follows for the years ending December 31st:

2023	\$ 32,624
2024	13,884
Total	\$ 46,508

NOTE 9 - NET ASSETS

Net assets consisted of the following at December 31st:

		2022	
	Without donor restrictions	With donor restrictions	Total
Operating funds	\$ 1,498,180	\$ -	\$ 1,498,180
Non-endowed funds	10,479,435	-	10,479,435
Invested in fixed assets	845,161	-	845,161
Pledges receivable	-	858,119	858,119
Endowment funds	10,398,456	59,829	10,458,285
	\$ 23,221,232	\$917,948	\$ 26,953,064
		2021	
	Without donor restrictions	With donor restrictions	Total
Operating funds	\$ 1,398,053	\$ -	\$ 1,398,053
Non-endowed funds	10,708,558	-	10,708,558
Invested in fixed assets	878,800	-	878,800
Pledges receivable	-	1,044,270	1,044,270
Endowment funds	8,628,740	66,366	8,695,106
	\$ 21,614,151	\$1,110,636	\$ 22,724,787

The endowment component of net assets without donor restrictions is comprised of amounts designated by the Board to function as endowment, which amounted to \$5,205,376 and \$2,611,813 as of December 31, 2022 and 2021, respectively, and other donor created endowments that are subject to both the Foundation's variance power and spending policy.

As of December 31, 2022 and 2021, net assets with donor restrictions included net assets of \$55,739 and \$50,636 consisting of one individual endowment fund, respectively, which must be held by the Foundation in perpetuity. Earnings on the perpetual endowment fund consist of amounts restricted for time until appropriated to meet the charitable needs of the community.

In addition, there were net assets with donor restrictions consisting of contributions whose restrictions can be satisfied through purpose spending or time and that resulted from earnings on perpetual endowment funds under the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as adopted by the Commonwealth of Massachusetts as follows:

NOTE 9 - NET ASSETS (continued)

	2022	2021
Cumulative earnings - perpetual endowment funds Without purpose restrictions With purpose restrictions Total earnings on perpetual endowment	\$ 4,090 - - 4,090	\$ 15,729
Other funds restricted for purpose	_	•
Other funds restricted for time	858,119	1,044,271
Total	\$862,209	\$1,060,000

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended December 31st:

	2022	2021
Expiration of time restrictions	\$1,384,623	\$729,272

Net assets with donor restrictions consisted of pledges receivable restricted as to time until collected in the amount of \$858,119 and \$1,044,270 as of December 31, 2022 and 2021, respectively.

NOTE 10 – ENDOWMENT FUNDS

The Foundation's endowment consists of approximately 7 individual funds established for a variety of purposes and includes both donor-restricted endowment funds and funds established by the Board of Trustees to function as endowments. Under UPMIFA, the Board of Trustees has discretion to determine appropriate expenditure of a donor-restricted endowment fund in accordance with specific guidelines about what constitutes prudent spending. UPMIFA permits the Foundation to appropriate for expenditure or accumulate so much of an endowment fund as the Foundation determines to be prudent for the uses, benefits, purposes, and duration for which the endowment is established. Although UPMIFA offers short-term spending flexibility, the explicit consideration of the preservation of the funds suggests that a donor-restricted endowment fund is perpetual in nature. Although the Foundation is permitted to continue a prudent payout even if the market value of the fund is below historic principal value, there is an expectation that over time, the perpetually restricted amount will remain intact.

The Foundation's Board of Trustees' interpretation of UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date has resulted in the classification of net assets with donor restrictions that are perpetual in nature as (a) the original value of gifts donated to the perpetual endowment, (b) the original value of the subsequent gifts donated to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in perpetual endowment is

NOTE 10 – ENDOWMENT FUNDS (continued)

classified with other net assets with donor restrictions until appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) General economic conditions
- (2) The possible effect of inflation and deflation
- (3) The expected tax consequences, if any, of investment decisions
- (4) The effect of each investment or course of action on the overall investment portfolio
- (5) The expected total return from income and appreciation of investments
- (6) Other resources of the organization
- (7) The needs of the Foundation and the fund to make distributions and to preserve capital
- (8) An asset's special relationship or value, if any, to the Foundation's charitable purpose
- (9) The duration and preservation of the fund
- (10) The investment policy of the Foundation

At times, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain in a fund of perpetual duration. These deficiencies can result from unfavorable market fluctuations that occur in newer endowment funds, shortly after the investment of new permanently restricted contributions, or when there was continued appropriation for certain programs that were deemed prudent by the Board of Trustees. As of December 31, 2022 and 2021, there were no underwater endowments.

As of December 31, 2022 and 2021, perpetual endowment funds with original gift values of \$55,739 and \$50,636, and fair values of \$59,829 and \$66,365, respectively, were reported in net assets with donor restrictions.

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include the assets of donor-restricted funds that the Foundation must hold in perpetuity for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield return equal to the return obtainable by investing in one-year U.S. Treasury Bills over three years. Actual returns in any given year may vary from this amount.

NOTE 10 – ENDOWMENT FUNDS (continued)

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Foundation's spending policy is determined each year and allows for appropriating from 3 to 5 percent of its endowments fair market value using a thirty-six month rolling average. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowments to grow. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

The Articles of Organization of the Foundation, and most fund agreements, include a variance power provision which gives the Board of Trustees the power to modify any restriction or condition placed on gifts, if in its sole judgment, the Board determines that the restriction becomes, in effect, incapable of fulfillment or is inconsistent with the charitable needs of the community.

Endowment net asset composition by fund type as of December 31st:

	2022		
	Without		
	Donor	With Donor	
	Restrictions	Restrictions	Total
Donor created funds	\$ 5,193,080	\$ 59,829	\$ 5,252,909
Board designated funds	5,205,376	-	5,205,376
	\$10,398,456	\$ 59,829	\$10,458,285
	2021		
	Without		
	Donor	With Donor	
	Restrictions	Restrictions	Total
Donor created funds	\$ 6,016,927	\$ 66,365	\$ 6,083,292
Board designated funds	2,611,813	-	2,611,813
-	\$ 8,628,740	\$ 66,365	\$ 8,695,105

NOTE 10 - ENDOWMENT FUNDS (continued)

Changes in endowment net assets were for the years ended December 31st:

		2022		
	Without			
	Donor	With Donor		
	Restrictions	Restrictions	Total	
Endowment net assets,				
beginning of year	\$ 8,628,740	\$ 66,365	\$ 8,695,105	
Investment return:				
Investment income	1 60,99 7	1,160	162,157	
Appreciation/depreciation	(5,396,320)	(11,028)	(5,407,348)	
Total investment return	(5,235,323)	(9,868)	(5,245,191)	
Contributions	7,091,152	5,103	7,096,255	
Appropriations for expenditure	(13,273)	(831)	(14,104)	
Other changes	(72,840)	(940)	(73,780)	
Endowment net assets,				
end of year	\$10,398,456	\$ 59,829	\$10,458,285	
	2021			
		20 21		
	Without	2021		
	Without Donor	2021 With Donor		
			Total	
Endowment net assets,	Donor	With Donor	Total	
beginning of year	Donor	With Donor	Total \$ 6,375,716	
	Donor Restrictions \$ 6,319,874	With Donor Restrictions \$ 55,842	\$ 6,375,716	
beginning of year Investment return: Investment income	Donor Restrictions	With Donor Restrictions	\ 	
beginning of year Investment return:	Donor Restrictions \$ 6,319,874 122,824	With Donor Restrictions \$ 55,842 1,010	\$ 6,375,716 123,834	
beginning of year Investment return: Investment income Appreciation/depreciation	Donor Restrictions \$ 6,319,874 122,824 708,632	With Donor Restrictions \$ 55,842 1,010 6,024	\$ 6,375,716 123,834 714,656	
beginning of year Investment return: Investment income Appreciation/depreciation Total investment return	Donor Restrictions \$ 6,319,874 122,824 708,632 831,456	With Donor Restrictions \$ 55,842 1,010 6,024 7,034	\$ 6,375,716 123,834 714,656 838,490	
beginning of year Investment return: Investment income Appreciation/depreciation Total investment return Contributions	Donor Restrictions \$ 6,319,874 122,824 708,632 831,456 1,542,810	With Donor Restrictions \$ 55,842 1,010 6,024 7,034 5,103	\$ 6,375,716 123,834 714,656 838,490 1,547,913	
beginning of year Investment return: Investment income Appreciation/depreciation Total investment return Contributions Appropriations for expenditure	Donor Restrictions \$ 6,319,874 122,824 708,632 831,456 1,542,810 (3,293)	With Donor Restrictions \$ 55,842 1,010 6,024 7,034 5,103 (658)	\$ 6,375,716 123,834 714,656 838,490 1,547,913 (3,951)	

NOTE 11 – RETIREMENT PLAN

Effective July 1, 2022, the Foundation adopted the Massachusetts Defined Contribution 401k CORE Plan which is funded by employee deferrals. The Foundation offers a 3% discretionary matching contribution to all full-time employees. During the year ended December 31, 2022, \$5,256 was contributed to the plan.

NOTE 12 – MANAGEMENT CONSULTING AGREEMENT

The Foundation is party to a contractual agreement with Greater Horizons to provide various management services. The agreement is reviewed annually on or before January 1. If necessary, any mutually agreed upon changes to services and fees will result in an amendment to the contract. Either party may terminate this agreement, with or without cause, upon 60 days advance written notice to the other party. Fees paid to Greater Horizons for these services are reported in professional fees other in the statement of activities.

During 2022, Greater Horizons discontinued supporting other community foundations with fiscal agency services and the agreement with the Foundation ended effective December 31, 2022.

NOTE 13 - SUBSEQUENT EVENTS

ASC 855-10, "Subsequent Events," defines further disclosure requirements for events that occur after the statements of financial position date but before financial statements are issued. In accordance with ASC 855-10, the Foundation's management has evaluated events subsequent to December 31, 2022 through May 3, 2023 which is the date the financial statements were available to be issued. There were no material events noted during this period that would impact the results reflected in this report or the Foundation's results going forward.



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Trustees of Community Foundation for Nantucket, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Community Foundation for Nantucket, Inc. (a non-profit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 3, 2023.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Community Foundation for Nantucket, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Community Foundation for Nantucket, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Community Foundation for Nantucket, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Community Foundation for Nantucket, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Anstiss & Co., P.C. Chelmsford, MA

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May 3, 2023